Proposal outline

Sample only. Not a quotation, purchase agreement or payment request.

Project / customer: _____ Quote reference: _____

1. Equipment and pricing

Line	Quantity / amount	Scope to confirm
160 kW charger	$27,900 per unit	CCS1 + NACS; POS hardware
240 kW charger	$34,900 per unit	CCS1 + NACS; POS hardware
Freight, duties and tax	To be quoted	Importer; route; delivery point
Site work and services	To be quoted	Installation; network; commissioning
Order total	To be quoted	All inclusions and exclusions

2. Technical and project review

Attach exact model and manufacturer, configuration, relevant listing records, site feasibility review, power-sharing allocation and network compatibility. Identify the responsible contractor and approval requirements.

3. Schedule, coverage and responsibilities

State production and delivery estimates, unloading, inspections, commissioning, handover, support contacts and warranty term. Define parts, labor, travel, exclusions and the party responsible for each service.

4. Commercial agreement

Specify payment milestones, cancellation and refund provisions, order acceptance, taxes, shipping risk and any separately charged assessment. Any deposit amount and refund window must be explicitly agreed before payment.

5. Acceptance

Buyer and seller legal names, authorized signatories, addresses, signature dates and the complete agreement belong in the final proposal. This outline cannot be signed to place an order.